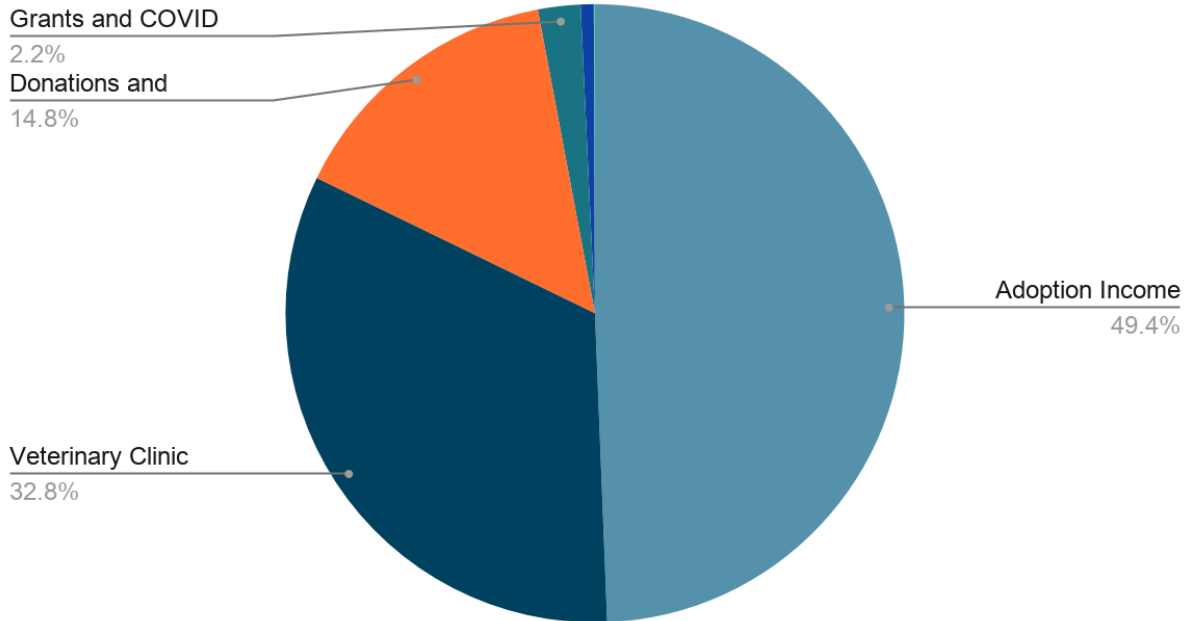


## Income

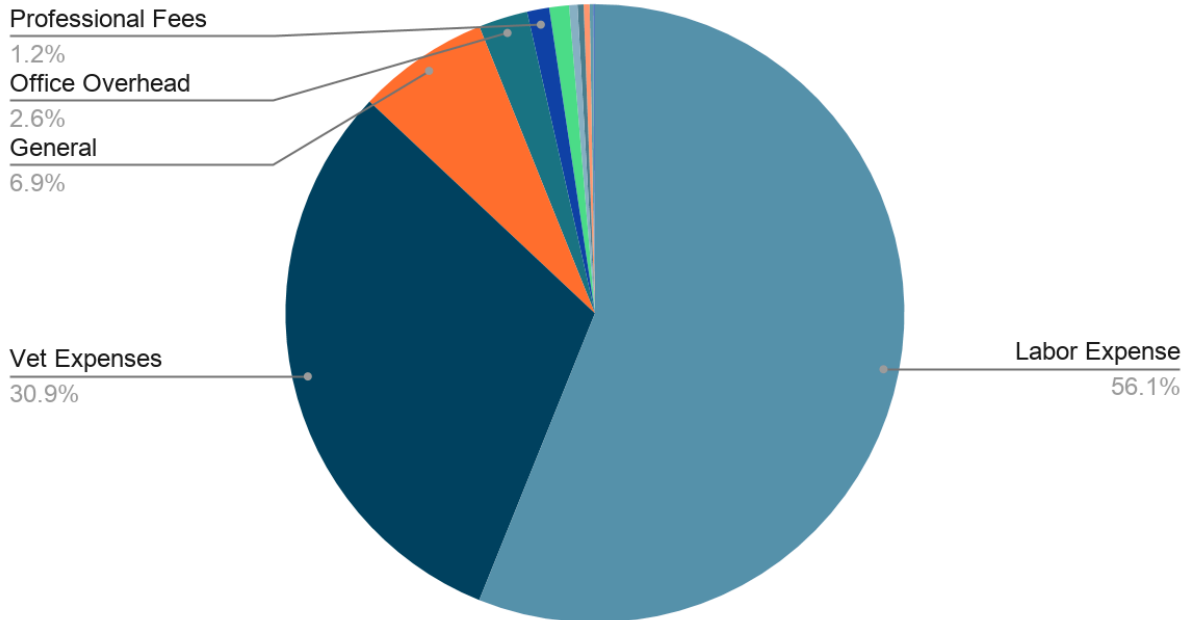


Adoption Income	427045.98
Veterinary Clinic Income	284022.36
Donations and Fundraising	128318.07
Grants and COVID Relief	19184.89
Retail Goods Sold	5910.34
Fundraising Events	492.00

Total: \$864,973.64

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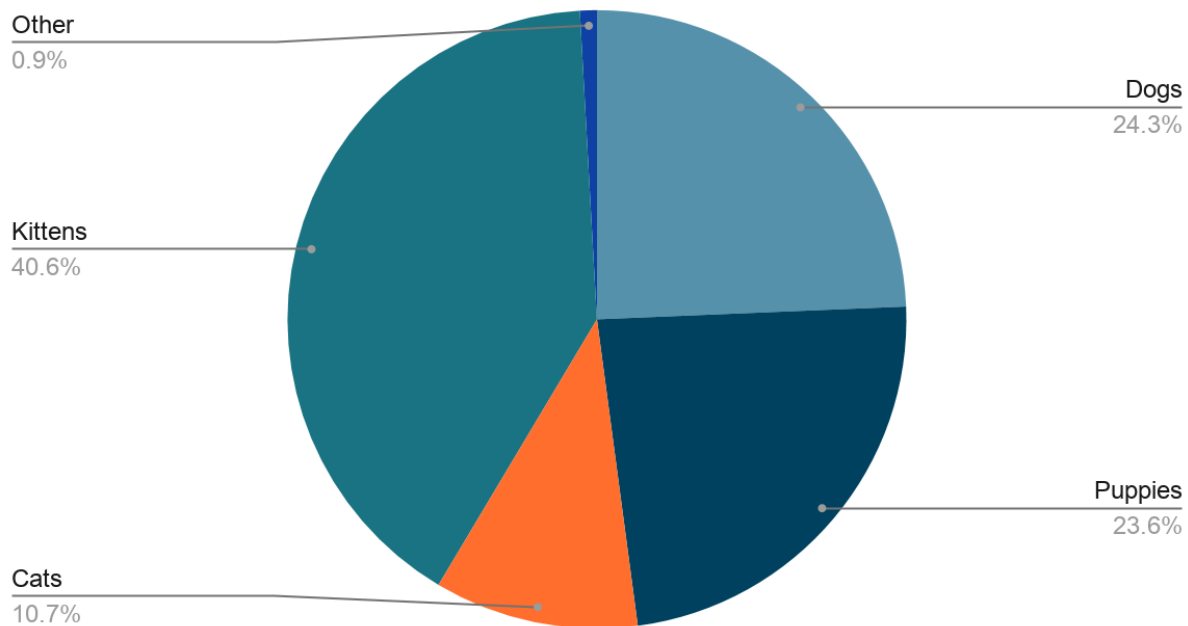
## Expenses



Labor Expense	481,265.87
Vet Expenses	265,187.20
General Expenses/Supplies	59,130.69
Office Overhead	22,068.71
Professional Fees	9925
Cost of Retail Goods Sold	8843.41
Marketing and Advertising	3732.11
Training Expenses	2700
Continuing Education	2,666.54
Insurance	1530
Fundraising	831.87
<b>Total:</b>	<b>\$857,881.40</b>

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## Animal Intakes

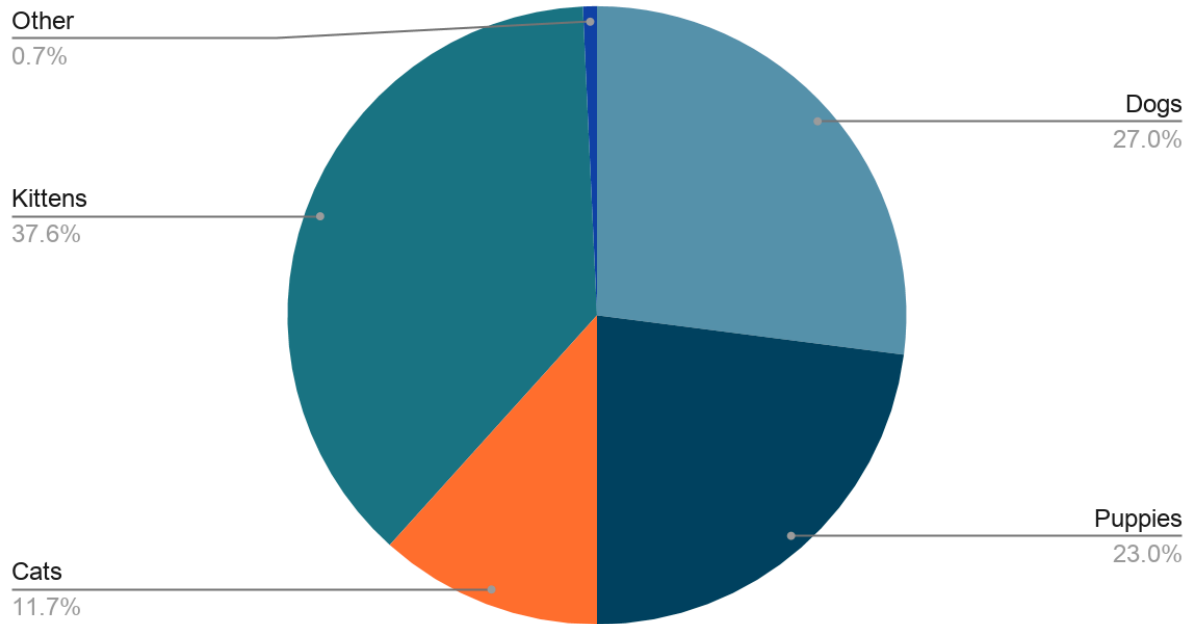


Dogs	525
Puppies	508
Cats	230
Kittens	875
Other	19

Total: 2157

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# Adoptions

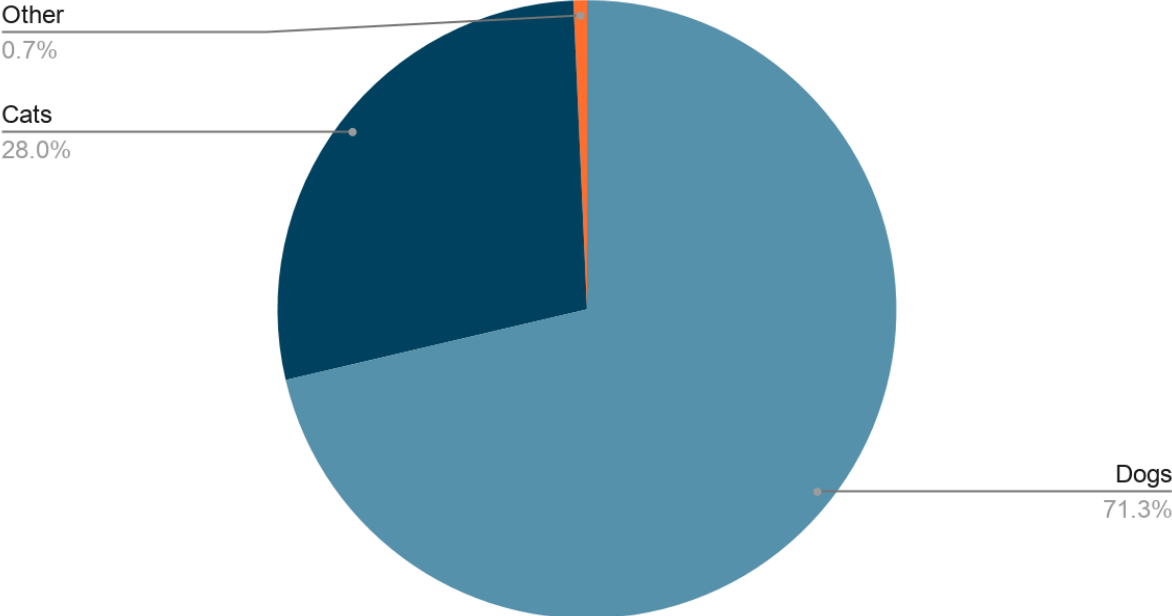


Dogs	632
Puppies	537
Cats	273
Kittens	879
Other	17

Total: 2338

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# Returned Pets

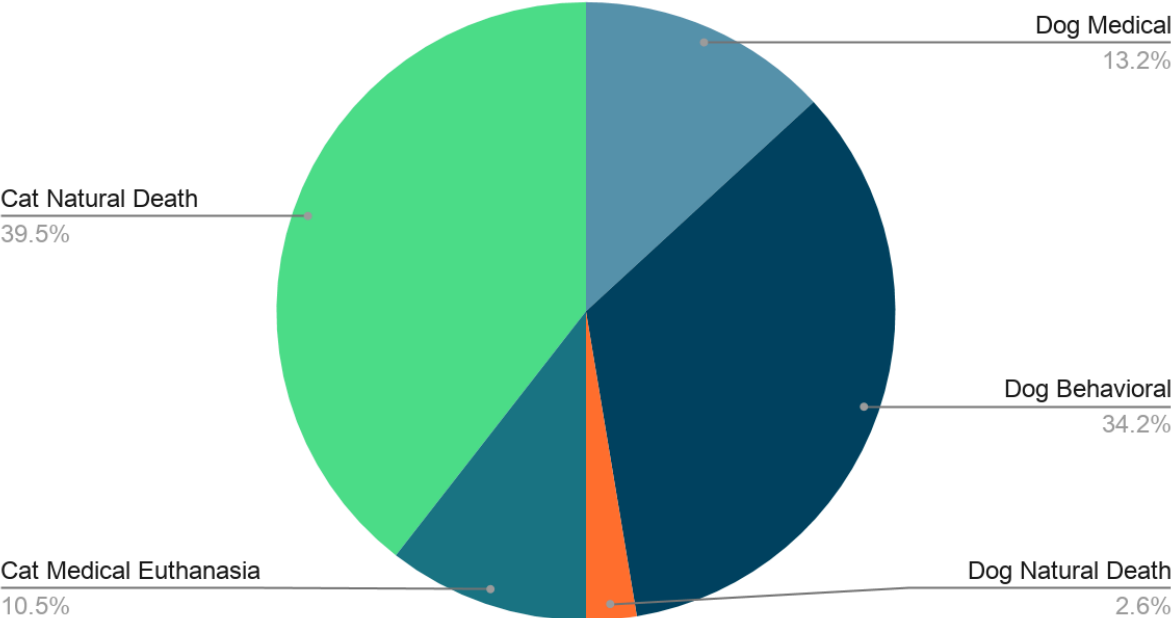


Dogs	102
Cats	40
Other	1

Total: 143

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# Other Outcomes



Dog Medical Euthanasia	5
Dog Behavioral Euthanasia	13
Dog Natural Death	1
Cat Medical Euthanasia	4
Cat Behavioral Euthanasia	0
Cat Natural Death	15

Total: 38

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Notes on 2020:

Underdog started out the year with one full time new vet (Dr. Lenore Saindon) and one part time new vet (Dr. Linda Teeter). We hired new CVT Cayla Price. Early in 2020, we hired new receptionist France and in summer, Lindsey.

In March, COVID-19 hit. We shut down our services briefly in April to make sure we weren't using too much PPE, which there was a national shortage of. We did this as a board vote, based on info provided from UW Veterinary School. Once enough PPE appeared to be available, we started back up. During that time, we adopted out some animals with spay/neuter guarantee contracts, and over the course of the year, all but one were confirmed spayed and neutered. We believe the final one we did not hear back from was neutered at the adopter's personal vet. Our vet services expanded to offer additional surgeries, and Dr. Linda took a pet nutrition course to offer Nutrition Appointments at our clinic in 2021.

Our foster list grew to over 300, and we had nearly 300 adoptions in one month. We found more individuals were looking to both foster and adopt, and so with precautions (careful COVID processes for intakes/transport, curbside appointments at our clinic, use of PPE, virtual meet and greets, info on helping animals not develop separation anxiety with people at home more often), we moved forward and grew quite a bit.

While we were not able to do our traditional fundraising events (no monthly Pints for Pups starting in March), we were able to hold a virtual Wags and Whiskers event (with the highlight being a virtual Trivia Night) for some donations to be made. Despite our fears, we did keep up our donations for the year. With many individuals' jobs being at risk due to the pandemic, we were so grateful to have the continued support from all who could keep giving.